

By: Mark Dance, Cabinet Member Economic Development and
Barbara Cooper, Director, Economic Development

To: Growth, Economic Development and Communities Committee –
15 April 2014

Subject: Update on Regional Growth Funds

- Expansion East Kent
- Tiger (North Kent and Thurrock)
- Escalate (West Kent and East Sussex)

Classification: Unrestricted

Past Pathway of Paper: None

Future Pathway of Paper: None

Electoral Divisions: All except Ashford

Summary and Update

In November 2011 KCC were awarded £35m of grant funding from the Department of Business, Innovation and Skills (BIS) for businesses in the East Kent area. The Expansion East Kent programme was launched in April 2012 and the funding is available until March 2016.

The Expansion East Kent programme offers 0% loans to SMEs wanting to start up or expand their businesses in Canterbury, Dover, Shepway and Thanet. The programme has a target of creating and safeguarding 5,000 jobs. The programme also has the opportunity to offer grant and equity investment in exceptional circumstances to businesses.

In March 2013 the Tiger Fund was launched after £20million was made available from BIS for North Kent and Thurrock businesses. The Tiger Programme offers 0% loans to SMEs to start up or expand their business in Dartford, Gravesham, Medway, Swale and Thurrock.

In December 2013 the Escalate Fund was launched and offers 0% loans to SMEs to start up or expand their business in Maidstone, Sevenoaks, Tonbridge & Malling, Tunbridge Wells and East Sussex districts of Hastings, Rother and Wealden. This fund offers up to £5.5million and is available until March 2015.

1. Update on Expansion East Kent Fund

- 1.1. As of 21st March 2014, 57 companies have received funding with a further 8 companies awaiting a decision by the Investment Advisory Board at its meeting on 22nd April 2014.
- 1.2. The 57 companies who have already been approved for funding will during the lifetime of their start up or expansion plans have received just over £21 million of RGF funding and will create over 1,600 jobs. In addition the companies will generate private sector leverage of approximately £51 million.
- 1.3. There are 48 applications in the pipeline and these applications, if approved total £6.4 million.

- 1.4. As part of the contractual agreement with BIS, Kent County Council is required to report and provide case studies on every company who receives funding. The attached Pen Portraits document (see Appendix 1) provides all the information required. This document is also used as part of the marketing campaign and can be viewed on the website by potential applicants to the programme.
- 1.5. In January 2014 a celebration event was held in Canterbury which was attended by Greg Clark, Minister of State. The event showcased over 50 companies who have received funding and provided an overview of the achievements of the programme from the companies' perspective. A short video is available for viewing: <http://youtu.be/nPiYY-68zao>
- 1.6. Members of the Economic Development Committee and the Investment Advisory Board have previously participated in visits to some of the East Kent companies who have received loans from the programme. See attached Appendix 2. Feedback from the companies visited has been very positive. They welcomed the opportunity to showcase their business and engage with the council and members.
- 1.7. Looking ahead for the remainder of the programme, at its most recent meeting the Board agreed to set up a loan scheme specifically to support small businesses, and to extend this to Ashford as well as the existing East Kent area. It also agreed to establish an equity investment scheme with Narec Capital which will be used to support high growth technology companies.

2. Tiger Fund

- 2.1. The Tiger Fund has just held a celebration event in Dartford showcasing more than 20 companies that have successfully achieved loans from the funds. A total of £6.8m has been committed and the businesses have committed to creating or safeguarding over 500 jobs. A short video is available for viewing: <http://youtu.be/fFT-vRubxJ4>
- 2.2. The Pen Portraits at Appendix 3 provide details of each company that has been awarded funding including a brief description of the company, details of amounts awarded and jobs safeguarded or created.

3. Escalate Fund

- 3.1. In December 2013 the Escalate Fund was launched and offers 0% loans to SMEs to start up or expand their business in Maidstone, Sevenoaks, Tonbridge & Malling, Tunbridge Wells and East Sussex districts of Hastings, Rother and Wealden. This fund offers up to £5.5 million and is available until March 2015. The fund, which will be available until March 2015, will provide up to £5.5m and will be delivered as part of the existing Tiger programme.
- 3.2. The application process opened on 6th December 2014 and as of 21st March 2014 35 companies have indicated an intention to apply for funding totalling over £6 million. If all applications were approved over 530 job opportunities could be created. The first meeting of the Approval Board for the programme, comprising representatives of both public and private sectors and chaired by KCC, took place on 31st March.

4. Recommendation

The Growth, Economic Development and Communities Cabinet Committee is requested to note the report.

Background documents:

None

Report author:

Jacqui Ward

(Regional Growth Fund Programme Manager)

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EXPANSION EAST KENT – PEN PORTRAITS

THANET:-

Big Jelly Studio Ltd Mr Alastair Harle
(07811-942726) - boxcarstouring@gmail.com

Total ExEK funding approved: £52,500.00 Total Jobs: 13.00 (10.00 FTEs)
Total Jobs Created: 13.00 [7 Full Time and 6 Part Time (3 FTEs)]
Total Jobs Safeguarded: 0.00 [0.00 Full Time and 0.00 Part Time (0.00 FTEs)]

To open a very high level commercial recording studio attracting international musicians/artists. The space will also be used as a teaching facility catering for all aspects of sound recording and instrumental tuition.

Bumble Beez Ltd Mrs Sarah Cannon
(07813-240630) - cannon.ramsgate@virgin.net

Total ExEK funding approved: £30,000.00 Total Jobs: 20.00 (20.00 FTEs)
Total Jobs Created: 20.00 [8 Full Time and 12 Part Time (12 FTEs)]
Total Jobs Safeguarded: 0.00 [0.00 Full Time and 0.00 Part Time (0.00 FTEs)]

Bumble Beez is an iconic Family Entertainment Centre. The aim is to attract families from around Kent including those with disabilities who would not usually be able to access such facilities. They also intend to provide a high quality food and beverage facility.

Field and Stone Ltd (My Seaside Luxury) Mrs Emma Irvine
(01843-587589) - emma@myseaseluxury.co.uk

Total ExEK funding approved: £350,000.00 Total Jobs: 15.00 (15.00 FTEs)
Total Jobs Created: 15.00 [15 Full Time and 0 Part Time (0 FTEs)]
Total Jobs Safeguarded: 0.00 [0.00 Full Time and 0.00 Part Time (0.00 FTEs)]

Field and Stone are responsible for the development of Albion House, Ramsgate into a 15 bedroom hotel with bar and function room

Ramsgate Music Hall - Mr Julian Bigg
(07802-294462) - julesb@fresh-produce.co.uk

Total ExEK funding approved: £40,000.00 Total Jobs: 17.00 (14.20 FTEs)
Total Jobs Created: 17.00 [3 Full Time and 14 Part Time (11 FTEs)]
Total Jobs Safeguarded: 0.00 [0.00 Full Time and 0.00 Part Time (0.00 FTEs)]

Aim to open Ramsgate Music Hall a vibrant and enjoyable music venue. The venue will include a 120 capacity live music venue, a three floor rehearsal space and an attractive bar featuring regular club nights.

Roof Over Your Head Ltd - Mr Paul Dickinson
(07855-320080) - paul@bradstowe.co.uk

Total ExEK funding approved: £25,000.00 Total Jobs: 21.00 (19.99 FTEs)
Total Jobs Created: 21.00 [18 Full Time and 3 Part Time (2 FTEs)]
Total Jobs Safeguarded: 0.00 [0.00 Full Time and 0.00 Part Time (0.00 FTEs)]

The business will provide a low cost solution that connects property buyers and sellers. They aim to become the leading tool for individuals who want to manage their property sale and or purchase.

Royal Harbour Hotel - Mr James Thomas
(01843-591514) - jamesthomas10@me.com

Total ExEK funding approved: £500,000.00 Total Jobs: 28.00 (27.75 FTEs)
Total Jobs Created: 22.00 [22 Full Time and 0 Part Time (0 FTEs)]
Total Jobs Safeguarded: 6.00 [0.00 Full Time and 6.00 Part Time (5.75 FTEs)]

The hotel sits within adjoining Grade 2 listed buildings in one of Ramsgates premier garden crescents with outstanding views over Ramsgates jewel in the crown, the Royal Harbour. The aim is to increase the present en-suite bedroom stock of 20 rooms by up to 10 extra rooms and to invest in a new 50-seater restaurant on the premises, which will not only cater for hotel residents, but will attract outside loyal customers.

South East Bottling Limited - Mr Duncan Sambrook
(020-722-80598) - duncan.sambrook@sambrooksbrewery.co.uk

Total ExEK funding approved: £170,000.00 Total Jobs: 10.00 (8.66 FTEs)
Total Jobs Created: 10.00 [6 Full Time and 4 Part Time (2.66 FTEs)]
Total Jobs Safeguarded: 0.00 [0.00 Full Time and 0.00 Part Time (0.00 FTEs)]

This is a joint venture to start a new contract beer bottling facility in Ramsgate. This new contract bottling facility will bottle beer for brewers in the South East of the UK.

Southeast Retail Ltd - Mr Nick Conington
(07794-336063) - nick@conington.com

Total ExEK funding approved: £500,000.00 Total Jobs: 35.00 (28.87 FTEs)
Total Jobs Created: 35.00 [20 Full Time and 15 Part Time (9 FTEs)]
Total Jobs Safeguarded: 0.00 [0.00 Full Time and 0.00 Part Time (0.00 FTEs)]

Southeast Retail Limited is the property owning company and parent company of the Sands Hotel in Margate. The proposal is to develop a 20-bedroom upscale boutique hotel, together with bar, restaurant and ice cream parlour. The hotel is expected to employ between 25 and 35 staff.

That Nail Place - Ms Sarah Abel
(01303-256305) - thatnailplace@btconnect.com

Total ExEK funding approved: £30,000.00 Total Jobs: 8.00 (8.00 FTEs)
Total Jobs Created: 8.00 [8 Full Time and 0 Part Time (0 FTEs)]
Total Jobs Safeguarded: 0.00 [0.00 Full Time and 0.00 Part Time (0.00 FTEs)]

Expansion of salon and accredited academy from Folkestone to Thanet. To open a salon where apprentices would be trained on the job in a commercial salon by fully qualified therapists / Assessors. The academy would also be open to other salons in the area to send their apprentices to train with us.

The Cupcake Café - Mrs Lisa Hemingway

(01843-231300) - lisa@thecupcake.biz

Total ExEK funding approved: £16,715.00 Total Jobs: 4.00 (3.33 FTEs)
Total Jobs Created: 3.00 [1 Full Time and 2 Part Time (1 FTEs)]
Total Jobs Safeguarded: 1.00 [1.00 Full Time and 0.00 Part Time (0.00 FTEs)]

Expansion of successful cupcake cafe business to allow the business to offer additional services such as outside catering.

SHEPWAY:-

ATEC-3D LTD Mr Sean Spratley
(01303-891581) - sean.spratley@atec-3d.com

Total ExEK funding approved: £30,000.00 Total Jobs: 7.00 (6.50 FTEs)
Total Jobs Created: 7.00 [6 Full Time and 1 Part Time (0.5 FTEs)]
Total Jobs Safeguarded: 0.00 [0.00 Full Time and 0.00 Part Time (0.00 FTEs)]

ATEC-3D uses fixed wing and multi-rotor Unmanned Aerial Vehicles (UAVs) to provide cost-effective and reliable aerial solutions across a variety of different industries. Their range of services include: Aerial Mapping, Aerial Surveying, Aerial inspections and Aerial Photography & Video. Funding would enable them to expand their company by setting up a new office, purchasing equipment and employing additional full-time staff.

Chalkhill - Mr Thomas Gamgee
(0754 0741736) - t.gamgee@chalkhillaccountancy.co.uk
Total ExEK funding approved: £30,000.00 Total Jobs: 7.00 (7.00 FTEs)

Total Jobs Created: 6.00 [6 Full Time and 0 Part Time (0 FTEs)]
Total Jobs Safeguarded: 1.00 [1.00 Full Time and 0.00 Part Time (0.00 FTEs)]

Chalkhill is a small start up accountancy practice supporting start up leisure and tourism and R&D businesses in the East Kent Area.

Cuisine Frozen Foods Limited Mr Ian Matthews
(07834-991859) - ian.matthews@cuisinefrozenfoods.com

Total ExEK funding approved: £196,000.00 Total Jobs: 64.00 (64.00 FTEs)
Total Jobs Created: 60.00 [60 Full Time and 0 Part Time (0 FTEs)]
Total Jobs Safeguarded: 4.00 [4.00 Full Time and 0.00 Part Time (0.00 FTEs)]

To establish a manufacturing unit to produce ready meals for food service multiple retail customers.

Elite Flooring Ltd Mr Terry Marsh
(01303-892405) - terry@elite-flooring-online.com
Total ExEK funding approved: £40,000.00 Total Jobs: 15.00 (14.67 FTEs)

Total Jobs Created: 2.00 [1 Full Time and 1 Part Time (1 FTEs)]
Total Jobs Safeguarded: 13.00 [13.00 Full Time and 0.00 Part Time (0.00 FTEs)]

Elite Flooring is an expanding commercial business working on large scale contracts installing safety flooring, carpets and design flooring. They are looking to expand into the domestic market with a retail outlet, employing 5 new staff to manage that outlet.

H V Wooding Ltd Mr Karl Dodd
(01303-264471) - kdodd@hvwooding.co.uk

Total ExEK funding approved: £1,100,000.00 Total Jobs: 51.00 (51.00 FTEs)
Total Jobs Created: 16.00 [16 Full Time and 0 Part Time (0 FTEs)]
Total Jobs Safeguarded: 35.00 [35.00 Full Time and 0.00 Part Time (0.00 FTEs)]

H V Wooding is a medium sized manufacturing business based in Hythe. It is one of the UKs leading manufacturers of precision engineered components and assemblies.

Hybrid UKT Air Conditioning Ltd. Mr Ungarelli Giuliano
(0203-2868191) - info@hybrid-ukt.co.uk

Total ExEK funding approved: £425,100.00 Total Jobs: 30.00 (30.00 FTEs)
Total Jobs Created: 26.00 [26 Full Time and 0 Part Time (0 FTEs)]
Total Jobs Safeguarded: 4.00 [4.00 Full Time and 0.00 Part Time (0.00 FTEs)]

This company promotes, assembles and distributes high quality heating-air conditioning units in England. They will export significantly abroad for residential, commercial and professional use, once the company has relocated its manufacturing businesses to England from Italy.

Little Oaks Early Years Ltd - Mrs Julie Ready
(01303-850203) - julie.ready@sky.com

Total ExEK funding approved: £135,000.00 Total Jobs: 17.00 (14.66 FTEs)
Total Jobs Created: 5.00 [3 Full Time and 2 Part Time (1 FTEs)]
Total Jobs Safeguarded: 12.00 [8.00 Full Time and 4.00 Part Time (2.33 FTEs)]

Little Oaks Nursery offers quality childcare to children and families of Shepway. The funding will be used to acquire and improve a freehold property in Hawkinge to replace existing leased premises in Folkestone, thus securing 12 jobs and creating 5 new jobs.

Sterlingbuild Limited - Mr Nick West
(01304-219922) - nick@sterlingbuild.co.uk

Total ExEK funding approved: £300,000.00 Total Jobs: 23.00 (22.20 FTEs)
Total Jobs Created: 11.00 [10 Full Time and 1 Part Time (1 FTEs)]
Total Jobs Safeguarded: 12.00 [11.00 Full Time and 1.00 Part Time (0.60 FTEs)]

Sterlingbuild is an online retailer of roof windows and roofing products. Additional warehouse and office space with better facilities is required to move the Company forward and allow growth.

Triflex Productions Ltd Mr Mark Bevan
(01303-279700) - mbevan@triflexproductions.com

Total ExEK funding approved: £157,500.00 Total Jobs: 15.00 (15.00 FTEs)
Total Jobs Created: 4.00 [4 Full Time and 0 Part Time (0 FTEs)]
Total Jobs Safeguarded: 11.00 [11.00 Full Time and 0.00 Part Time (0.00 FTEs)]

This company manufactures flexible packaging supplying major food groups across the UK and Europe. Funding will enable expansion by purchasing new updated machinery.

DOVER:-

AlgaeCytes Limited - Dr Naz Bashir/John Dodd
(01227-469256) - nazbashir@algaecytes.com

Total ExEK funding approved: £500,000.00 Total Jobs: 22.00 (21.00 FTEs)
Total Jobs Created: 17.00 [15 Full Time and 2 Part Time (1 FTEs)]
Total Jobs Safeguarded: 5.00 [5.00 Full Time and 0.00 Part Time (0.00 FTEs)]

Algaecytes is a private company founded in 2010, commercialising 25 years of algae research by world leading bio-scientists. It is seeking to raise finance to build 2 demonstration units in Sandwich to produce high purity Omega 3 oils from freshwater algae.

Baypoint Club Ltd - Mr Tony Harrison
(01304-613022) - tonyharrison@baypointclub.co.uk

Total ExEK funding approved: £400,000.00 Total Jobs: 44.00 (37.70 FTEs)
Total Jobs Created: 18.00 [13 Full Time and 5 Part Time (3 FTEs)]
Total Jobs Safeguarded: 26.00 [16.00 Full Time and 10.00 Part Time (5.98 FTEs)]

To enhance and expand the ex Pfizer Sports and Social Club to make it accessible to everyone living and working in East Kent regardless of background or socio economic status with the aim of improving their health and well-being

Choochoos Nursery - Ms Karla Tabony
(01227-464230) - info@choochoos.co.uk

Total ExEK funding approved: £40,000.00 Total Jobs: 20.00 (15.26 FTEs)
Total Jobs Created: 20.00 [10 Full Time and 10 Part Time (5 FTEs)]
Total Jobs Safeguarded: 0.00 [0.00 Full Time and 0.00 Part Time (0.00 FTEs)]

The company will provide full-day childcare provision for approximately 50 children from birth to five. Choochoos will offer flexible care and education providing exceptional individual teaching experiences of the highest quality in a safe, friendly, well resourced and caring environment.

Cleantec Innovation - Mr Wayne Simpson
(01843-865358) - wayne@cleantecinnovation.com

Total ExEK funding approved: £85,000.00 Total Jobs: 6.00 (6.00 FTEs)
Total Jobs Created: 6.00 [6 Full Time and 0 Part Time (0 FTEs)]
Total Jobs Safeguarded: 0.00 [0.00 Full Time and 0.00 Part Time (0.00 FTEs)]

Cleantec Innovation is a small manufacturer looking to expand its operations and create employment in the local area.

Creative Minds Nursery Ltd - Ms Esme Chilton
(01304-370310) - esme.chilton@future-creative.org

Total ExEK funding approved: £100,000.00 Total Jobs: 14.00 (13.00 FTEs)
Total Jobs Created: 14.00 [12 Full Time and 2 Part Time (1 FTEs)]
Total Jobs Safeguarded: 0.00 [0.00 Full Time and 0.00 Part Time (0.00 FTEs)]

This nursery will provide high quality care and education, catering for up to 95 children from 3 months to 5 years old. It will offer holistic creative learning in response to the Early Years Foundation stage and equip children with the skills to support all aspects of development.

EligoChem Limited - Dr Graham Maw
(01304-648406) - graham@eligochem.com

Total ExEK funding approved: £140,000.00 Total Jobs: 12.00 (10.50 FTEs)
Total Jobs Created: 9.00 [9 Full Time and 0 Part Time (0 FTEs)]
Total Jobs Safeguarded: 3.00 [0.00 Full Time and 3.00 Part Time (1.50 FTEs)]

EligoChem designs, synthesis and markets compound libraries with good drug properties that access novel chemical space for use in drug discovery screening. EligoChem have refined a technology to enable rational design and selection of compounds that can display different physical properties in solution and in biological membranes.

Flying Fish Hovercraft - Mr Russ or Emma Pullen
(01304-619820) - russ@flyingfishhovercraft.co.uk

Total ExEK funding approved: £156,556.00 Total Jobs: 32.00 (32.00 FTEs)
Total Jobs Created: 24.00 [24 Full Time and 0 Part Time (0 FTEs)]
Total Jobs Safeguarded: 8.00 [8.00 Full Time and 0.00 Part Time (0.00 FTEs)]

The company is aiming to modernise and expand business, develop overseas markets, research & develop new products and treble the workforce and achieve a £2.5m turnover within 3 years.

Fudge Kitchen Ltd - Mrs Sian Holt
(01303-864400) - Sian@fudgekitchen.co.uk

Total ExEK funding approved: £110,000.00 Total Jobs: 19.00 (15.03 FTEs)
Total Jobs Created: 17.00 [7 Full Time and 10 Part Time (6 FTEs)]
Total Jobs Safeguarded: 2.00 [2.00 Full Time and 0.00 Part Time (0.00 FTEs)]

Company operates retail units which manufacture handmade fudge and sell to the public. To expand the business a new product has been developed with a view to exporting and also selling as wholesaler meaning additional industrial space is required.

London Fancy Box Co Ltd - Mr Matthew Lawson
(01304-209922) - m.lawson@londonfancybox.co.uk

Total ExEK funding approved: £385,000.00 Total Jobs: 40.00 (40.00 FTEs)
Total Jobs Created: 20.00 [20 Full Time and 0 Part Time (0 FTEs)]
Total Jobs Safeguarded: 20.00 [20.00 Full Time and 0.00 Part Time (0.00 FTEs)]

Expansion of manufacturing company producing printed packaging boxes. Funding to support investment in new generation manufacturing machinery to allow growth into additional markets to meet growing demand.

Miles and Barr (Dover) Limited - Mr Peter Hickson
(01843-570500) - peterhickson@milesandbarr.co.uk

Total ExEK funding approved: £50,000.00 Total Jobs: 7.00 (7.00 FTEs)
Total Jobs Created: 7.00 [7 Full Time and 0 Part Time (0 FTEs)]
Total Jobs Safeguarded: 0.00 [0.00 Full Time and 0.00 Part Time (0.00 FTEs)]

The aim of the project is to promote young entrepreneurial prospective business owners to start and grow their own business.

Mylan - Dr David Waite
(01304-626217) - David.Waite@mylan.co.uk

Total ExEK funding approved: £413,000.00 Total Jobs: 80.00 (80.00 FTEs)
Total Jobs Created: 28.00 [28 Full Time and 0 Part Time (0 FTEs)]
Total Jobs Safeguarded: 52.00 [52.00 Full Time and 0.00 Part Time (0.00 FTEs)]

Mylan have the exclusive worldwide rights to develop, manufacture and sell a generic equivalent to Glaxo Smith Kline Advair which is used to treat asthma and chronic obstructive pulmonary disorder (COPD). As a result, Mylan plans to set up a Research & Development Unit of excellence at the Discovery Park in Sandwich focused on respiratory inhalation.

Sandwich Leisure Limited - Mr Alan Smith
(01304-612681) - info@sandwichleisurepark.co.uk

Total ExEK funding approved: £300,000.00 Total Jobs: 25.00 (20.13 FTEs)
Total Jobs Created: 10.00 [4 Full Time and 6 Part Time (3 FTEs)]
Total Jobs Safeguarded: 15.00 [11.00 Full Time and 4.00 Part Time (2.13 FTEs)]

Investment to allow expansion of successful holiday destination, To improve infrastructures of glamping site to make all year round facilities feasible and provision of lodged accommodation.

TRN - The Research Network Ltd - Dr Andrew McElroy
(01304-648406) - andy.mcelroy@trn.net

Total ExEK funding approved: £100,000.00 Total Jobs: 13.00 (12.33 FTEs)
Total Jobs Created: 9.00 [9 Full Time and 0 Part Time (0 FTEs)]
Total Jobs Safeguarded: 4.00 [2.00 Full Time and 2.00 Part Time (1.33 FTEs)]

TRN is a small pharmaceutical research company based in Sandwich. It is proposed to invest in additional business development in China, India, USA and Europe. It is proposing to invest innovative web-based scientific software to support the TRN collaborative drug research model.

Viking Recruitment Ltd - Mr Stuart Jaenicke
(0300-3038393) - stuartj@vikingrecruitment.com

Total ExEK funding approved: £1,300,000.00 Total Jobs: 72.00 (68.27 FTEs)
Total Jobs Created: 25.00 [16 Full Time and 9 Part Time (7 FTEs)]
Total Jobs Safeguarded: 47.00 [45.00 Full Time and 2.00 Part Time (0.67 FTEs)]

To build a world class training facility for the maritime industry due to meet new business demand because of changes in international legislation. Developing a low carbon building with 3 floors of training suites including breakout areas, an environmental pool for survival training, 120 seat International conference facility including a restaurant and bar.

X-Wind Power Ltd - Mr Stephen Crosher
(020 3589 4140) - stephen.crosher@x-windpower.com

Total ExEK funding approved: £1,000,000.00 Total Jobs: 111.00 (111.00 FTEs)
Total Jobs Created: 111.00 [111 Full Time and 0 Part Time (0 FTEs)]
Total Jobs Safeguarded: 0.00 [0.00 Full Time and 0.00 Part Time (0.00 FTEs)]

X Wind Power design, develop and manufacture wind turbines. The company are relocating to East Kent to benefit from the infrastructure and supply chain as well as the talented pool of potential employees to facilitate the expansion of the business.

A.C. Wellard & Partners Ltd - Mr Matt Hayes
(01304-826880) - matt.hayes@acwellard.co.uk

Total ExEK funding approved: £150,000.00 Total Jobs: 54.00 (52.66 FTEs)
Total Jobs Created: 28.00 [27 Full Time and 1 Part Time (1 FTEs)]
Total Jobs Safeguarded: 26.00 [22.00 Full Time and 4.00 Part Time (2.93 FTEs)]

The core business is the wholesale of fresh fruit and vegetable produce. The project is to expand the business by building new warehouse space, updating facilities and allowing the business to consolidate and expand their position in the industry.

CANTERBURY:-

Club Burrito - Ms Ruth Linklater
(07500-905321) - clubburrito@gmail.com

Total ExEK funding approved: £36,766.00 Total Jobs: 11.00 (6.43 FTEs)
Total Jobs Created: 11.00 [3 Full Time and 8 Part Time (3 FTEs)]
Total Jobs Safeguarded: 0.00 [0.00 Full Time and 0.00 Part Time (0.00 FTEs)]

To expand its current chain of Mexican fast food café bars, providing high quality fast food with specialist soft drinks and boutique beers, in an informal and stylish atmosphere.

Creabilis Ltd - Mr Alex Leech
(01227-830515) - info@creabilis-sa.com

Total ExEK funding approved: £840,000.00 Total Jobs: 50.00 (49.67 FTEs)
Total Jobs Created: 39.00 [39 Full Time and 0 Part Time (0 FTEs)]
Total Jobs Safeguarded: 11.00 [10.00 Full Time and 1.00 Part Time (0.67 FTEs)]

Creabilis is a clinical stage European biotechnology company developing novel treatments for dermatological and inflammatory diseases.

East Kent Automotive - Mr Kirit Parmar
(07715-050878) - kmp62@btinternet.com

Total ExEK funding approved: £150,000.00 Total Jobs: 14.00 (13.16 FTEs)
Total Jobs Created: 14.00 [9 Full Time and 5 Part Time (4 FTEs)]
Total Jobs Safeguarded: 0.00 [0.00 Full Time and 0.00 Part Time (0.00 FTEs)]

East Kent Automotive will provide prestige independent automotive service and maintenance facility by combining two existing successful companies to offering a combined service centre and panelcraft facility.

Giram UK Ltd (T/A Q'Straint) Mr Nick Rowe
(01227-773035) - nrowe@gstraint.co.uk

Total ExEK funding approved: £900,000.00 Total Jobs: 44.00 (43.03 FTEs)
Total Jobs Created: 15.00 [15 Full Time and 0 Part Time (0 FTEs)]
Total Jobs Safeguarded: 29.00 [26.00 Full Time and 3.00 Part Time (2.03 FTEs)]

Expansion of company developing, manufacturing and supplying effective wheelchair passenger safety solutions for public and private transportation. Funding to purchase specialised research and development equipment and install this in a new suitable property based in the Canterbury area. This will enable us to carry out our research and development within East Kent.

InfoGuardian Limited - Mr Dean Brazier
(07710-080096) - dbrazieruk@btinternet.com

Total ExEK funding approved: £120,000.00 Total Jobs: 12.00 (12.00 FTEs)
Total Jobs Created: 12.00 [12 Full Time and 0 Part Time (0 FTEs)]
Total Jobs Safeguarded: 0.00 [0.00 Full Time and 0.00 Part Time (0.00 FTEs)]

InfoGuardian will provide managed Anti-virus, Firewall and Intrusion Prevention services to SMEs in the UK. The Security Operations Centre will be based in Canterbury, Kent and the service will be marketed through the existing security reseller channel.

Interactive Red - Ms Villy Pereboom
(01227-490220) - villy@interactivered.com

Total ExEK funding approved: £40,000.00 Total Jobs: 15.00 (14.67 FTEs)
Total Jobs Created: 9.00 [8 Full Time and 1 Part Time (1 FTEs)]
Total Jobs Safeguarded: 6.00 [6.00 Full Time and 0.00 Part Time (0.00 FTEs)]

Expansion of this web design and development business to increase both the staff team and to develop greater capabilities to undertake different project areas and provide additional services to customers.

Kent Auto Panels Ltd - Mr Graham Furneaux
(01303-228200) - graham.furneaux@kapmotorgroup.co.uk

Total ExEK funding approved: £200,000.00 Total Jobs: 18.00 (18.00 FTEs)
Total Jobs Created: 18.00 [18 Full Time and 0 Part Time (0 FTEs)]
Total Jobs Safeguarded: 0.00 [0.00 Full Time and 0.00 Part Time (0.00 FTEs)]

This project is to create a high-tech, all makes vehicle service and repair facility in Canterbury. The business will target cost conscious motorists and will offer 'while-u-wait' services but will also be able to carry out involved work and not just 'fast fit' type of work.

My Deliciously Healthy Kitchen - Mrs Emily Hawkes
(07730-882033) - emshealthykitch@gmail.com

Total ExEK funding approved: £10,000.00 Total Jobs: 5.00 (5.00 FTEs)
Total Jobs Created: 5.00 [5 Full Time and 0 Part Time (0 FTEs)]
Total Jobs Safeguarded: 0.00 [0.00 Full Time and 0.00 Part Time (0.00 FTEs)]

Offering demonstration led healthy eating cookery lessons with an accompanying website showing the lessons on video so people can cook along at home and have instant access to all the information and recipes taught in the classes. The lessons will be based on easy to learn recipes using fresh, local produce and will include menu planning for budgeting and ideas to eliminate wastage.

Playtime Theatre Company Mr Nickolas Champion
(01227-266272) - playtime@dircon.co.uk

Total ExEK funding approved: £7,000.00 Total Jobs: 8.00 (2.24 FTEs)
Total Jobs Created: 4.00 [0 Full Time and 4 Part Time (1 FTEs)]
Total Jobs Safeguarded: 4.00 [0.00 Full Time and 4.00 Part Time (1.27 FTEs)]

To purchase an additional van which would be used to transport equipment (props, scenery, lighting and sound) and personnel to venues. To also purchase IT equipment, concomitant software and additional workstation required for additional sales staff.

Shearwater Systems Limited - Miss Jane Conner
(07776-236399) - janeconner25@googlemail.com

Total ExEK funding approved: £1,004,433.12 Total Jobs: 77.00 (74.76 FTEs)
Total Jobs Created: 75.00 [72 Full Time and 3 Part Time (1 FTEs)]
Total Jobs Safeguarded: 2.00 [1.00 Full Time and 1.00 Part Time (0.50 FTEs)]

Shearwater will design and develop innovative software to support a burgeoning need for mobile software applications in healthcare. The company will focus on creating Mobile Health Record (MHR) software applications that allow clinicians to work seamlessly between acute hospital and community care settings including the patients home.

Tankerton Arms - Mr Nigel Ranger
(01227-779216) - nranger@hotmail.co.uk

Total ExEK funding approved: £10,000.00 Total Jobs: 7.00 (3.33 FTEs)
Total Jobs Created: 7.00 [2 Full Time and 5 Part Time (1 FTEs)]
Total Jobs Safeguarded: 0.00 [0.00 Full Time and 0.00 Part Time (0.00 FTEs)]

To open a micropub in Tankerton following the success of similar ventures in East Kent. It will serve beers from local microbreweries, local ciders and wine provided by a local wine merchant. It will have no music, hot food or spirits with an emphasis on an atmosphere that encourages good conversation.

UK Mobile Bars Limited - Mr Paul Bishop
(01227-830984) - paul@ukmobilebars.com

Total ExEK funding approved: £32,500.00 Total Jobs: 17.00 (15.60 FTEs)
Total Jobs Created: 15.00 [12 Full Time and 3 Part Time (2 FTEs)]
Total Jobs Safeguarded: 2.00 [2.00 Full Time and 0.00 Part Time (0.00 FTEs)]

Formed in 2009, UK Mobile Bars is a mobile bar hire services for weddings, parties and events. Job creation is required to fulfil the growth opportunity in the current new business pipeline and kick start a 5 year growth plan.

Venomtech Ltd - Mr Steven Trim
(01227-827114) - s.trim@venomtech.co.uk

Total ExEK funding approved: £100,000.00 Total Jobs: 7.00 (7.00 FTEs)
Total Jobs Created: 6.00 [6 Full Time and 0 Part Time (0 FTEs)]
Total Jobs Safeguarded: 1.00 [1.00 Full Time and 0.00 Part Time (0.00 FTEs)]

Venomtech Ltd is the only commercial venom laboratory in the UK, supplying fractionated snake, scorpion and spider venom arrays to the pharmaceutical industry for drug discovery.

EXPANSION EAST KENT
COMPANY VISITS BY THE INVESTMENT ADVISORY BOARD

Friday, 14th March (11.00 - 2.00)

Investment Advisory Board Members: Mark Dance, Ian Ellis, Jacqui Ward (John Gilbey just for Shearwater), David Smith
 County Councillors: Charlie Elphicke MP, Roger Latchford, Sean Holden, Mrs Rowbotham

COMPANY	CONTACT	DETAILS	ADDRESS	DATE
Choochoos Nursery	Karla Tabony	The company provides full-day childcare provision for approximately 50 children from birth to 5. Offering flexible care and education providing exceptional individual teaching experiences of the highest quality in a safe, friendly, well resourced and caring environment.	Crabble Road, Dover CT17 0QD	14 th March 11.00 am
East Kent Automotive	Kirit Parmar/ Alan Crush	Providing a prestigious independent automotive service and maintenance facility by combining two existing successful companies to offer a combined service centre and panelcraft facility.	Five Oaks Business Park, Geddinge Lane, Wootton, Canterbury CT4 6RY <i>(Report to the A B Crush Panel Craft Reception)</i>	14 th March 11.45 am
Shearwater Systems	Jane Conner	To design and develop innovative software to support a burgeoning need for mobile software applications in healthcare. The company will focus on creating Mobile Health Record (MHR) software applications that allow clinicians to work seamlessly between acute hospital and community care settings including patients' homes.	Suite 1c, Orchard House, Orchard Street, Canterbury CT2 8AP	14 th March 1.00 pm

EXPANSION EAST KENT
COMPANY VISITS BY THE INVESTMENT ADVISORY BOARD

Friday, 25th April (10.30-12.30)

Investment Advisory Board Members: tbc

County Councillors: tbc

COMPANY	CONTACT	DETAILS	ADDRESS	DATE
Creative Minds	Esme Chilton	This nursery will provide high quality care and education, catering for up to 95 children from 3 months to 5 years old.	25 Stanhope Road, Deal CT14 6AD	25 th April (10.30 am)
Royal Harbour Hotel	James Thomas	To purchase the freehold of No.14 Nelson Crescent (3 doors down), to refurbish and renovate thereby increasing the hotel's bedroom stock from 19 to 30. They have also installed a new kitchen/50 seater restaurant in the basement of the present buildings to serve lunch.	10-11 Nelson Crescent, Ramsgate CT11 9JF	25 th April (11.30 am)

EXPANSION EAST KENT
COMPANY VISITS BY THE INVESTMENT ADVISORY BOARD

Friday, 20th June (1.00-4.00 pm)

Investment Advisory Board Members: tbc

County Councillors: tbc

COMPANY	CONTACT	DETAILS	ADDRESS	DATE
Hybrid UKT	Ungarelli Giuliano/ Danilla	Promoting, assembling, distributing and selling high quality heating/air conditioning units in England and exporting significantly to abroad for residential, commercial and professional use.	Unit 21, Mountfield Road, New Romney, Kent	20 th June (1.00 pm)
Interactive Red	Villy Pereboom	Expansion of this web design and development business to increase both the staff team and to develop greater capabilities to undertake different project areas and provide additional services to customers.	Suite C, The Clocktower, St George's Street, Canterbury CT1 2LE	20 th June (2.30 pm)

TIGER PEN PORTRAITS

THURROCK

Pixelwork Ltd (TIGER Innovation and Development Loans) - Mrs Lucy-Emma Harris (01375 888150) - lucy@pixelwork.com

**Total TIGER funding approved: £22,000.00 Total Jobs: 9 (9 FTEs)
Total Jobs Created: 4 [4 Full Time and 0 Part Time (0 FTEs)]
Total Jobs Safeguarded: 5 [5 Full Time and 0 Part Time (0 FTEs)]**

Pixelwork Ltd are a digital communications company with a renowned expertise for developing innovative websites and other marketing assets, that encompass the latest technologies and trends to ensure their clients branding and communications stand head and shoulders above the competition. Pixelwork Limited want to expand their team to support their innovative thinking and cross platform delivery around content development with community and corporate audiences.

**Vortex Exhaust Technology Ltd (TIGER Young Innovative Enterprise Loans)
Mr Barry Clifford Mead (01375 372037) - eng@vortexexhausttechnology.com**

**Total TIGER funding approved: £240,000.00 Total Jobs: 47 (46.6 FTEs)
Total Jobs Created: 46 [45 Full Time and 1 Part Time (0.8 FTEs)]
Total Jobs Safeguarded: 1 [0 Full Time and 1 Part Time (0.8 FTEs)]**

Vortex Exhaust Technology Limited specialise in developing carbon emissions reduction products for diesel and petrol engines - mainly exhaust components. Vortex's patented products that they develop, manufacture and market will reduce carbon emissions and improve miles per gallon over a wide range of diesel or petrol engine applications.

SWALE:-

Contracts Engineering Ltd (TIGER Capital Investment Loan) - Mr Troy Barratt (01795 479 284) - tbarratt@contractsenineering.com

**Total TIGER funding approved: £93,537.00 Total Jobs: 5 (5 FTEs)
Total Jobs Created: 3 [3 Full Time and 0 Part Time (0 FTEs)]
Total Jobs Safeguarded: 2 [2 Full Time and 0 Part Time (0 FTEs)]**

Contracts Engineering Ltd (CEL) is a precision engineering manufacturer, specialising in sheet metal fabrication and manufacturing for the General Industrial, Retail Fittings, Consumer & Office, and Heating, Ventilation & Air Conditioning end markets. CEL manufactures for customers predominantly in the UK, while a large portion of its products are shipped around Europe, as well as to the Middle East, Asia and North America. CEL required TIGER funding to replace the its current CNC turret punching machine.

Fabritec Furniture Limited (TIGER Capital Investment Loan) - Mr Jimmy Callow
(01795-663938) - jimmyc@fabritecfurniture.com

Total TIGER funding approved: £300,000.00 Total Jobs: 24 (24 FTEs)
Total Jobs Created: 20 [20 Full Time and 0 Part Time (0 FTEs)]
Total Jobs Safeguarded: 4 [4 Full Time and 0 Part Time (0 FTEs)]

Fabritec Furniture Ltd is a furniture manufacturing specialist who will use the TIGER Funding to buy new equipment and employ additional staff.

LMR Gear Tech Ltd (TIGER Capital Investment Loan) - Mr Dave Rungay
(0179 5421040) - dave@lrmrgeartech.com

Total TIGER funding approved: £145,000.00 Total Jobs: 11 (11 FTEs)
Total Jobs Created: 8 [8 Full Time and 0 Part Time (0 FTEs)]
Total Jobs Safeguarded: 3 [3 Full Time and 0 Part Time (0 FTEs)]

LMR Gear Tech require capital equipment to increase production and quality assurance; as well as to develop an apprenticeship arm to secure long term staff succession.

Newform Energy Limited (TIGER Capital Investment Loan) - Mr Anthony Morgan
(01227-250073) - amorgan@newformenergy.com

Total TIGER funding approved: £410,000.00 Total Jobs: 52 (42.77 FTEs)
Total Jobs Created: 49 [32 Full Time and 17 Part Time (8.5 FTEs)]
Total Jobs Safeguarded: 3 [1 Full Time and 2 Part Time (1.27 FTEs)]

Newform Energy is a high tech innovative company focused on the development of new renewable technologies and is now ready to expand and commercially roll out the technology it has researched and developed.

Entity Group Limited (TIGER Innovation and Development Loans) Mr James Wilkinson
(01795 415800) - james.wilkinson@entity.co.uk

Total TIGER funding approved: £250,000.00 Total Jobs: 81 (81 FTEs)
Total Jobs Created: 44 [44 Full Time and 0 Part Time (0 FTEs)]
Total Jobs Safeguarded: 37 [37 Full Time and 0 Part Time (0 FTEs)]

Entity Group Limited applied to the TIGER Fund to transform and grow the company as the enterprise Information Management specialist of choice.

TCS Micropumps Ltd (TIGER Young Innovative Enterprise Loans) Mr Richard Weatherley
(01795 539655) - richard@micropumps.co.uk

Total TIGER funding approved: £323,087.00 Total Jobs: 47 (47 FTEs)
Total Jobs Created: 47 [47 Full Time and 0 Part Time (0 FTEs)]
Total Jobs Safeguarded: 0 [0 Full Time and 0 Part Time (0 FTEs)]

TCS Micropumps have developed a unique series of small high efficiency brushless pump systems which are rapidly finding new applications in diverse sectors from aerospace to medical devices. TIGER funding will be used to help facilitate growth.

MEDWAY:-

Food Machinery Co Ltd (TIGER Capital Investment Loan) Mr Mike Wilkinson
(01634 272345) - mike@foodmc.com

Total TIGER funding approved: £197,175.00 Total Jobs: 17 (17 FTEs)
Total Jobs Created: 13 [13 Full Time and 0 Part Time (0 FTEs)]
Total Jobs Safeguarded: 4 [4 Full Time and 0 Part Time (0 FTEs)]

The Food Machinery Co Ltd are specialists in the design, supply, manufacturing, installation and maintenance of Industrial Food processing & packaging machinery to independent and major Blue Chip clients throughout the UK. The TIGER grant is to help fund the development of new offices & development laboratory at our factory in Rochester

Heat Domestic Limited t/a The Heating Hub and Heat & Home
(TIGER Capital Investment Loan) Mrs Joanne Alsop
(01634 826143) - jo.alsop@heathome.co.uk

Total TIGER funding approved: £40,000.00 Total Jobs: 12 (11.25 FTEs)
Total Jobs Created: 6 [5 Full Time and 1 Part Time (0.75 FTEs)]
Total Jobs Safeguarded: 6 [5 Full Time and 1 Part Time (0.5 FTEs)]

Heat Domestic Ltd are a multi-disciplinary heating company qualified to work on all heating systems gas, oil, biomass and solar. Heat Domestic Ltd aim to establish themselves as a centre of excellence for renewable heating systems in Kent through the recruitment and training of more specialist engineers, expansion of their apprenticeship scheme.

Transnordic Ltd (TIGER Capital Investment Loan) Mr Michael Baxter
(01634 252300) - transnordic@aol.com

Total TIGER funding approved: £32,539.00 Total Jobs: 15 (15 FTEs)
Total Jobs Created: 8 [8 Full Time and 0 Part Time (0 FTEs)]
Total Jobs Safeguarded: 7 [7 Full Time and 0 Part Time (0 FTEs)]

Transnordic are a UK hydraulic valve manufacturer. They manufacture mobile hydraulic control valves, diverter and circuit valves with flows up to 300 ltr per minute and pressure up to 320 bar. Providing both technical assistance at pre and post purchase.

Feed Me Bottles Ltd (TIGER Innovation and Development Loans) Dr Jim Shaikh
(020 8853 9830) - jim@yoomi.com

Total TIGER funding approved: £200,000.00 Total Jobs: 35 (35 FTEs)
Total Jobs Created: 24 [24 Full Time and 0 Part Time (0 FTEs)]
Total Jobs Safeguarded: 11 [11 Full Time and 0 Part Time (0 FTEs)]

Feed Me Bottles manufactures "yoomi" a unique, patent protected self-warming baby bottle that is now available in 15 countries. The TIGER Fund will enable the business to relocate to Medway and increase in size by a factor of 3, safeguarding existing jobs and generating new manufacturing jobs.

DARTFORD:-

Food Machinery Co Ltd (TIGER Capital Investment Loan) Mr Mike Wilkinson
(01634 272345) - mike@foodmc.com

Total TIGER funding approved: £197,175.00 Total Jobs: 17 (17 FTEs)
Total Jobs Created: 13 [13 Full Time and 0 Part Time (0 FTEs)]
Total Jobs Safeguarded: 4 [4 Full Time and 0 Part Time (0 FTEs)]

The Food Machinery Co Ltd are specialists in the design, supply, manufacturing, installation and maintenance of Industrial Food processing & packaging machinery to independent and major Blue Chip clients throughout the UK. The TIGER grant is to help fund the development of new offices & development laboratory at our factory in Rochester

Heat Domestic Limited t/a The Heating Hub and Heat & Home
(TIGER Capital Investment Loan) Mrs Joanne Alsop
(01634 826143) - jo.alsop@heathome.co.uk

Total TIGER funding approved: £40,000.00 Total Jobs: 12 (11.25 FTEs)
Total Jobs Created: 6 [5 Full Time and 1 Part Time (0.75 FTEs)]
Total Jobs Safeguarded: 6 [5 Full Time and 1 Part Time (0.5 FTEs)]

Heat Domestic Ltd are a multi-disciplinary heating company qualified to work on all heating systems gas, oil, biomass and solar. Heat Domestic Ltd aim to establish themselves as a centre of excellence for renewable heating systems in Kent through the recruitment and training of more specialist engineers, expansion of their apprenticeship scheme.

Transnordic Ltd (TIGER Capital Investment Loan) Mr Michael Baxter
(01634 252300) - transnordic@aol.com

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Total Jobs Safeguarded: 7 [7 Full Time and 0 Part Time (0 FTEs)]

Transnordic are a UK hydraulic valve manufacturer. They manufacture mobile hydraulic control valves, diverter and circuit valves with flows up to 300 ltr per minute and pressure up to 320 bar. Providing both technical assistance at pre and post purchase.